

WEBINAR: Accounts Receivable Management



Overview

Every businessman knows that accounts receivables are a part of working capital. Working capital enables liquidity and profitability of a company. That is why it is essential to manage receivables. The longer you prolong the collectability of Accounts receivables, the more it becomes detrimental to the business or the riskier it becomes. The higher the risk, the higher probability of losing a trust to clients. Hence, a company needs to learn how to create appropriate credit policies. Those policies will enable the company to gauge credit-worthy customers.

Objectives

- To learn how to manage accounts receivables
- To learn how to identify credit worthy clients
- To know how to make a credit policy
- To learn the impact of poor collection to working capital

Who Should Participate

- Business owners
- Any person interested in knowing about accounts receivable management or credit and collections

Key Topics

- I. Accounts Receivables Overview
 - a. Accounts receivables fundamentals
 - b. Effects of accounts receivables in working capital
- II. Billing
 - a. Timeliness of billing
 - b. Accuracy of billing
 - c. Internal control in billing
- III. Credit Application
 - a. Essence of complete documentation
 - b. Vetting
- IV. Credit Assessment and Credit Scoring
 - a. Credit term
 - b. Credit limit
 - c. Credit scoring
 - d. Risk assessment

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Duration

- 3 hours

Webinar Fee

- Php 1,750.00 per participant (inclusive of e-Handouts and e-Certificate) to be paid at least 3 banking days before the event

Requirements

- Mobile phone, tablet, computer or laptop
- Download free ZOOM app
- Internet connection
- Good audio connection

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