

# WEBINAR: Coaching Skills Training to Improve Employee Performance



## Overview

How our daily lives, both personal and corporate, were altered even in just a few weeks. The global pandemic-related concerns have caused managers and supervisors to lead their employees by practicing the social distancing protocol or virtually. How can these leaders have their coaching sessions remotely with their respective teams and still apply the best principles of coaching?

Is coaching still relevant at this challenging times? Yes. In fact one of the qualities of a successful manager / supervisor / team leader is his / her capacity to coach. Incorporating coaching into your leadership function will help in effectively motivating the team and connecting with them on a deeper different level.

## Objectives

- To understand coaching and its impact to the individual and the organization.
- To plan, prepare and conduct a coaching session.
- To learn the Tools, Techniques and Models of Coaching.
- To know how to implement a coaching strategy.

## Who Should Participate

- Managers
- Supervisors
- Business Owners
- Employees

## Key Topics

- I. Coaching Fundamentals
  - A. Definitions and Importance
  - B. Coach-Coachee Relationship
  - C. Coaching vs Mentoring vs Counselling
- II. Qualities of an Effective Coach
- III. Key Principles to Coaching
  - A. Coaching Process
  - B. Coaching Remote Employees (Work from Home) (Virtual / Online)
  - C. Coaching Models, Techniques and Tools
  - D. The GROW / GROWTH Model Approach

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## Duration

- 3 hours

## Webinar Fee

- Php 1,750.00 per participant (inclusive of e-Handouts and e-Certificate) to be paid at least 3 banking days before the event

## Requirements

- Mobile phone, tablet, computer or laptop
- Download free ZOOM app
- Internet connection
- Good audio connection

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