

WEBINAR: How to Buy and Sell Real Estate Properties



Overview

Real Estate is the biggest source of wealth. One of the most profitable niches in this giant industry is the buy and sell business. If you are good in spotting opportunities, then you may find your fortune in this trade.

Objectives

- To enlighten participants about the concepts of buying and selling real estate
- To educate participants on how to choose the right real estate investment that match their goals and needs
- To enlighten participants about some of the laws governing buying and selling real estate in the Philippines as well as property taxation

Who Should Participate

- Those who want to learn the concepts of buying and selling Real Estate like property owners, business owners, property investors, first-time home buyers, and real estate entrepreneurs

Key Topics

- I. Getting Started and Understanding Real Estate
 - A. Overview of Republic Act 9646 (RESA Law)
 - B. Overview of Republic Act 6552 (Maceda Law), PD 957, and BP 520
 - C. Different Types of Real Estate and Choosing the Right One For You
 - D. Due Diligence in Real Estate
 - E. Ways to Make Money in Real Estate
- II. Parties Involved in a Real Estate Transaction
 - A. Buyer
 - B. Seller
 - C. Real Estate Salesperson / Real Estate Broker
- III. Mastering the Real Estate Investment Process
 - A. Your First Real Estate Investment
 - B. Spotting the Good Deal
 - C. The Art of Negotiating
 - D. Real Estate Financing
 - E. How to Become a Landlord
- IV. Advanced Real Estate Strategies
 - A. How To Sell Your Property
 - B. Determining the Value of Your Property
- V. Real Estate Taxation
 - A. Local Government Taxes
 - B. National Government Taxes
 - C. Property Registration Fees
 - D. Other cost of owning a property
- VI. Real Estate Investments to Watch Out in the Philippines
- VII. Introduction to Real Estate Investment Trust

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Website: www.businesscoachphil.com

Duration

- 6 hours

Webinar Fee

- Php 3,500 per participant (inclusive of e-Handouts and e-Certificate) to be paid at least 3 banking days before the event

Requirements

- Mobile phone, tablet, computer or laptop
- Download free ZOOM app
- Internet connection
- Good audio connection

Reservation

- Please call to register (0915.205.0133|0908.342.3162 | 0933.584.7266 | (02) 8.727.5628) or use the registration form below. Kindly fill-out and email to businesscoachphil@gmail.com. You will receive a confirmation within 48 hours.

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