

WEBINAR: Starting a Junk Shop and Scrap Trading Business



Overview

If you are looking for a promising business that is immune to fads or trends and is at the same time part of a growing trend to preserve our environment, then you will be surprised that a junk shop business fits your criteria. It may not be glamorous, but many people have made millions in this seemingly humble business.

Objective

- To teach prospective entrepreneurs how to start and operate a junk shop and scrap trading business.

Who Should Participate

- Those who want to put up a junk shop and scrap trading business
- Managers and other employees of junk shops and scrap trading businesses

Key Topics

I. Opportunities in the junk shop and scrap trading business

- a. Profit potential in recycling materials
- b. Effect of the trend towards environmental protection

II. Legal aspects of junk shops

- a. Republic Act 9003 - the law regarding solid waste management

III. Knowing the types of materials you can recycle profitably

- a. Metals
- b. Paper
- c. Plastics
- d. Etc.

IV. Recycling process - the steps in converting raw junk to valuable recycled materials.

V. Procedures in starting a junk shop business

- a. Registration requirements (DTI, SEC, Mayor's Permit, BIR, etc.)
- b. Capital needed
- c. Tools and equipment needed
- d. Manpower required
- e. Junk shop layout
- f. Other considerations

VI. The trading process

- a. Techniques and strategies on how to buy and sell profitably
- b. Costing - how much you should pay
- c. Selling- how much you should sell

VII. Work flow of operations

VIII. Basic accounting for junk shops- how to control your assets and know your income

IX. Key success factors and blunders to avoid

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Duration

- 3 hours

Webinar Fee

- Php 1,750.00 per participant (inclusive of e-Handouts and e-Certificate) to be paid at least 3 banking days before the event

Requirements

- Mobile phone, tablet, computer or laptop
- Download free ZOOM app
- Internet connection
- Good audio connection

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