WEBINAR: Accounts Receivable Kaizen

LIVE WEBINAR
VIA ZOOM

Overview

Every businessman knows that accounts receivables are part of working capital. Working capital enables liquidity and profitability of a company. That is why it is essential to continuously improve the management of receivables. The longer you prolong the collectability of Accounts receivables, the more it becomes detrimental to the business or the riskier it becomes for the company. The higher the risk, the higher probability of losing clients. Hence, a company needs to learn how to create appropriate credit policies. Those policies will enable the company to gauge credit-worthy customers and consistently improve Accounts receivables' collectability.

Key Topics

I. AR (Accounts Receivable) Management Controls and Best Practices

a. Best Practices in AR
b. Internal Control in AR

II. Monitoring Receivables

a. AR recon
b. Aging of AR
c. Analysis of client accounts

III. AR Kaizen

a. Credit Department's continuous training
b. Continuous credit assessment / credit scoring using holistic approach
c. Updating policies and procedures

Objectives

- To learn how to continuously improve management of accounts receivables
- To learn how to identify credit worthy clients
- To know how to make a credit policy
- To learn the impact of poor collection to working capital

Who Should Participate

- Business owners
- Any person interested in knowing about accounts receivable continuous improvement

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Duration

- 3 hours

Webinar Fee

- Php 2,000.00 per participant (inclusive of e-Handouts and e-Certificate) to be paid at least 3 banking days before the event

Requirements

- Mobile phone, tablet, computer or laptop
- Download free ZOOM app
- Internet connection
- Good audio connection

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